# Chambers of Commerce Group Insurance Plan®

Simple. Stable. Smart

Canada's largest group benefits provider for firms under 100 employees

## Stability

Operating for over 40 years

Over 33,000 businesses currently participating in Chambers Plan

Currently the largest provider in Canada for companies under 100 lives

- **10** Businesses in Barrhead use Chamber's Plan
- **☑200+** Businesses in Fort Sask & Sh. Park use Chamber's Plan
- **1200+** Businesses in Edmonton use Chamber's Plan
- ☑ No Industry Restrictions (We can insure almost all Not-For-Profits)
- ☑ Benefits Available to Farmers/Ranch's & Home Based Businesses
- ☑ Guaranteed coverage to firms with just 1 person and up (No Medicals)

#### **Chambers Plan** Advantages

✓ Automatic issue to businesses with 1 or more employees.
Life Insurance, Extended healthcare, dental care benefits are guaranteed without any medical questionnaires
(all pre-existing medications are covered)

☑ Discounted rates are given to couples and single parents.

Up to 35% savings versus the regular family rate

#### **Chambers Plan** Advantages

☑ "Not – For – Profit"

Every other group insurance carrier requires a 30% profit margin because they are "For-Profit". With Chamber Plan having only 10% margins and lower admin fees, we can pass more savings back to the client

☑ When firms join the Chamber's Group Plan a small percentage is given back to your local Chamber to help support them

## Competitors

### Is your group plan through one of these providers?



















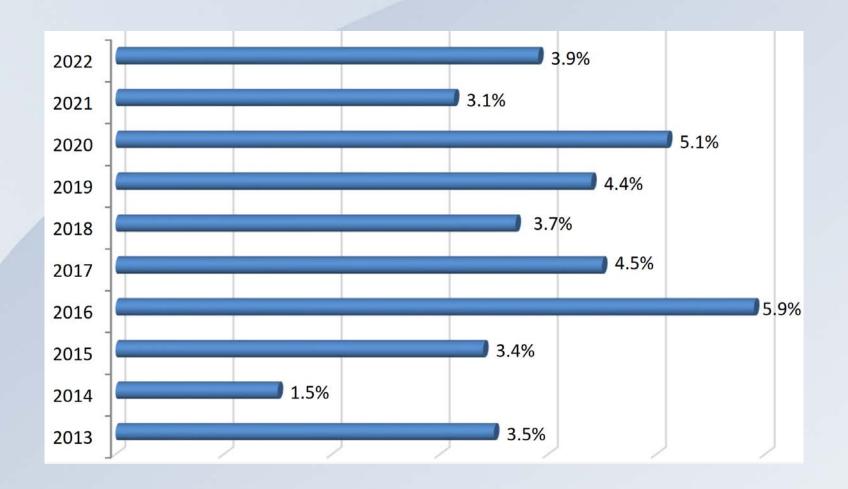
### If the answer is yes?

Your current group plan operates very similar to car insurance (If you make too many claims, your rates can skyrocket)

For every \$1.00 you pay in premium, you are only allowed to claim back 70 cents with a "For-Profit" insurance carrier

Chambers Plan is the only plan that provides "true accident forgiveness" when it comes to making health and dental claims

#### Chamber Plan's Average Renewal Increase - Combined for all 33,000 insured companies



#### **Chambers Plan is Better!**

#### **Unique Features**

- ✓ Business Assistance Service
  - 9 hours of free accounting, HR, and legal advice
- √ "Cost Plus" health spending account
  - The lowest administration fee on the market 5% per claim!
- √ Travel Medical Protection
  - Up to 180 days per trip with no pre-existing conditions clause
- ✓ Retiree Plan for owners (must be a Chambers Plan participant for 2 years & owner for 5)

#### **Chambers Plan is Better!**

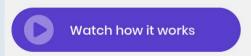
#### **Unique Features**

- ✓ Guaranteed Coverage for 1-2 person firms
- ✓ PocketPills 10% bump-up in coverage
- ✓ Teladoc Telemedicine Virtual Doctor App
- ✓ Coverage for most "not-for-profits"
- ✓ No Industry Restrictions
- ✓ Plans available for Farmers and Ranchers
- ✓ Strength and Stability in the POOL

#### **Introducing PocketPills**

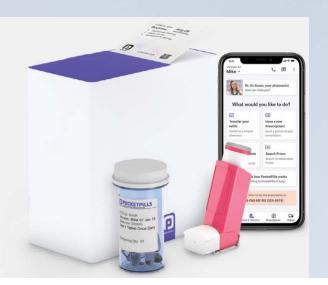
Canada's leading digital pharmacy.

Effective June 1st, 2021, Chambers of Commerce Group Insurance Plans will have an <u>extra 10% drug coinsurance coverage</u> with PocketPills!\*



\*Due to provincial legislation the 10% incentive is not available in Quebec.

Applicable to groups with less than 100% drug coinsurance.



#### Why choose PocketPills?

Top reasons to talk to your Chambers Plan firms about PocketPills

- Get 10% extra coinsurance coverage with no premium increase
  - Plus, PocketPills offers significant savings through their low pharmacy markup and flat \$7 dispensing fee
- 2. Exceptional member experience + FREE delivery
  - Conveniently fill your prescriptions and order vitamins through their easy-to-use app
  - FREE delivery anywhere in Canada\*\*
  - Access a pharmacist 7 days a week via live chat, email, phone or text

- 3. Improve employee health
  - PocketPacks are sorted by date and time, making it easy to remember to take the right medication at the right time
  - Designed around your life, PocketPills manages your renewals directly with your doctor, and can provide auto refills so you'll never run out of your medication

Email advisors@pocketpills.com

for further questions or assistance.

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#### **Benefits We Offer**

- Extended Health Care
- Prescription Drugs
- Vision Care
- Massage/Physio/Chiro + Many More
- Medical Supplies & Ambulance
- Basic Dental & Major Dental
- Orthodontics (10+ employees)
- Health Spending Accounts
- Wellness Accounts
- Best Doctors 2<sup>nd</sup> Medical Opinion Program

- Short Term / Long Term Disability
- Out-of-Country Travel Insurance
- Employee Assistance Programs
- Key-Person Life Insurance
- Personal Disability Insurance
- (Buy/Sell) Partnership Insurance
- Business Overhead Expense
- Critical Illness
- Group RRSP's and Pension Plans
- Farm and Estate Planning (Equalization of assets to next gen)



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